

Round 2: Answers to Questions
National Bank of Moldova Software Solution RFP

1. We believe that in order to meet the mandatory functional requirements and non-functional requirements related to scalability and flexibility, reliability, stability and operational performance, a cloud hosted solution would be the best fit. A cloud hosted option may also present more economical mechanisms for delivery. Given the benefits, is there any flexibility to consider a cloud-hosted solution?

NBM plans to deploy the software solution only on its premises.

2. If a cloud solution cannot be considered, can additional detail be provided to understand the nature of the restriction (e.g., security, data privacy, etc.), in order to better formulate a solution?

At this stage, a cloud hosted solution is not appropriate and will not be accepted by NBM because of legal arrangements and constraints and internal policy restrictions.

3. For an on-premise implementation on a virtualized environment, will the bank permit remote access to bank systems from each of the following:
 - a. non-NBM locations within Moldova?
 - b. locations outside of Moldova?

NBM will provide remote access to its premises. After contract signing, special security procedures will be established and the authorized person(s) will be allowed to access remotely the development and test environments.

4. Regarding the Bank of Moldova software solution RFP response, aside from the page counts given for certain sections, is there a page limit for the total response?

Aside from the page counts given for certain sections, there is no limit for the total response.

5. Many banks like National Bank of Moldova rely on payment screening expertise that go hand in hand with transaction monitoring solutions. One vendor usually does not provide top notch service for all the components you are evaluating. With that in mind, do you still want us to present and complete the RFP?

Bidders can partner with other organizations to provide top notch service for all components of the RFP, as long as Prime Contractor and Subcontractor responsibilities are detailed. The Prime Contractor will have total project responsibility. IDG will not contract with multiple parties to obtain a full-fledged solution for the NBM.

6. Our risk management procedures, as part of our KYC process, require understanding of the contracting entity. This includes also understanding of the ownership structure and beneficial owners. Would you be able to point me to a relevant source where we would be able to collect this information or would you be able to share with me the ownership structure of International Development Group LLC?

IDG is a Limited Liability Company registered in the US State of Delaware and headquartered in Arlington, Virginia. The company has six owners, all US citizens. David Snelbecker is the CEO of the company and the majority owner--he is the one "beneficial owner" given his ownership share. Any additional information needed could be provided to the apparently successful offeror during the contract negotiations phase.